



700-826^{Q&As}

Cisco IoT Essentials for Account Managers

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**QUESTION 1**

Which two services are in IoT Operations Dashboard? (Choose two.)

- A. Edge Intelligence
- B. Cross Operational Viewer
- C. Industry Monitoring Insight
- D. Secure Equipment Access
- E. Network Troubleshoot Tool

Correct Answer: AD

In the IoT Operations Dashboard, two of the services included are Edge Intelligence and Secure Equipment Access. Edge Intelligence allows for the management and processing of data at the edge, facilitating local decision-making and reducing latency. Secure Equipment Access provides secure remote access to devices, which is critical for maintaining security while managing devices from a central location.

References: These services are part of Cisco's IoT Operations Dashboard offerings, as detailed in Cisco's IoT solutions documentation, which highlights the integration of various services to manage and secure IoT deployments effectively.

QUESTION 2

Which types of devices are able to be connected in an Extended Enterprise solution?

- A. Data centers, desk phone
- B. Webex, sensors
- C. IP cameras, sorters
- D. Smart meters, actuators

Correct Answer: D

In an Extended Enterprise solution, the types of devices that can be connected typically include those that extend the functionality of the enterprise beyond its traditional boundaries. Smart meters and actuators are examples of such devices. Smart meters provide critical data for utility management and optimization, while actuators play a key role in automating processes and systems, both crucial for expanding the enterprise's operational capabilities into more distributed and dynamic environments. References: The answer reflects an understanding of extended enterprise architectures, where the integration of various IoT devices like smart meters and actuators supports extended operational efficiency and data-driven management.

QUESTION 3

What is the primary business outcome for an outdoor connectivity use case?



- A. improved safety by connecting surveillance cameras
- B. improved emergency services with onboard vehicle connectivity
- C. improved data offloading from machines
- D. improved operational efficiency via real-time process visibility

Correct Answer: D

The primary business outcome for outdoor connectivity use cases, such as in industrial sites or large outdoor facilities, is improved operational efficiency achieved through real-time process visibility. By enabling connectivity in outdoor environments, organizations can monitor processes in real-time, receive timely data, and make informed decisions that optimize operations and reduce downtime. References: This conclusion is supported by the general benefits of IoT connectivity in enhancing visibility and control over operations in various industries, particularly in extensive outdoor settings.

QUESTION 4

Who is the typical buyer for Extended Enterprise Solutions?

- A. CSO
- B. OT
- C. IT
- D. Industrial Systems Integrators

Correct Answer: C

The typical buyer for Extended Enterprise Solutions within organizations is often the IT department. IT professionals are responsible for ensuring the seamless integration and management of enterprise solutions that extend beyond the traditional office space into areas like remote locations, branch offices, and other off-campus environments. They handle the oversight of deploying, managing, and securing the extended network to support the organization's operational needs. References: This answer is derived from understanding the roles within organizations where IT departments are typically tasked with overseeing and implementing technology solutions that support broader business operations, including extended enterprise environments.

QUESTION 5

What are the main use cases that connected roadways and intersections enable?

- A. connecting both serial and ethernet field devices, and remote and mobile asset connectivity
- B. connectivity for traffic signal controller, video surveillance, and digital signage
- C. public safety fleet monitoring, and predictive maintenance for rail
- D. alternate routing of vehicles, and counting the number of passengers on public transportation

Correct Answer: B



Connected roadways and intersections primarily enable the connectivity for traffic signal controllers, video surveillance, and digital signage. These technologies are integrated to manage traffic flow more efficiently, enhance road safety, and provide real-time information to drivers and pedestrians. This integration supports smart city initiatives by improving traffic management, reducing congestion, and increasing safety and information dissemination at roadways and intersections. References: This answer reflects common smart roadway solutions that leverage connectivity to optimize traffic management and enhance public safety, as outlined in various Cisco smart city and IoT deployments.

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