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**QUESTION 1**

Which runtime environments does SAP directly support an SAP BTP?

- A. SAP BTP, Cloud Foundry environment/SAP Business Technology Platform (BTP), ABAP environment/SAP BTP, Kyma runtime
- B. Kubemetes/SAP Business Technology Platform (BTP), ABAP environment C. OpenJDK for Java applications/Openshift for Kubernetes

Correct Answer: A

SAP Business Technology Platform (BTP) is a suite of cloud-based platform- as-a-service (PaaS) offerings from SAP. BTP provides a variety of runtime environments for running applications, including:

SAP BTP, Cloud Foundry environment: This is a popular runtime environment for running Java, Node.js, and Python applications.

SAP Business Technology Platform (BTP), ABAP environment: This is a runtime environment for running ABAP applications.

SAP BTP, Kyma runtime: This is a runtime environment for running Kubernetes- based applications.

In addition to these runtime environments, BTP also provides a number of other services, such as:

Database services: BTP provides a variety of database services, including SAP HANA, MySQL, and PostgreSQL.

Messaging services: BTP provides a variety of messaging services, such as SAP Cloud Platform Integration and SAP Cloud Platform Event Mesh. Storage services: BTP provides a variety of storage services, such as SAP Cloud Platform

Object Storage and SAP Cloud Platform File Storage. BTP is a comprehensive platform that provides a variety of services for running applications and managing data. The different runtime environments available in BTP allow you to choose

the right environment for your specific needs.

SAP BTP supports multiple runtime environments for different purposes and skill sets. A runtime environment is any runtime that hosts applications and services. An SAP BTP environment provides integration into the SAP BTP account

model, cockpit, and permissions management¹⁰. The following are the runtime environments that SAP directly supports on SAP BTP:

SAP BTP, Cloud Foundry environment: This environment allows you to create polyglot cloud applications in Cloud Foundry. It supports various programming languages, such as Java, Node.js, Python, Go, and PHP. It also provides a code-tocontainer packaging and deployment model, platform-managed application security patching and updates, automatic application routing, load balancing, health checks, and multilevel self-healing. It also supports the Cloud Application

Programming Model (CAP), which is an opinionated framework for developing business applications.

SAP Business Technology Platform (BTP), ABAP environment: This environment allows you to create ABAP-based cloud applications within the Cloud Foundry environment. It supports the ABAP programming language and the ABAP

RESTful Programming Model (RAP), which is a framework for developing RESTful services and user interfaces. It also provides an integrated development lifecycle and enables you to reuse existing on-premise ABAP assets.



SAP BTP, Kyma runtime: This environment provides a fully managed cloud-native Kubernetes application runtime based on the open-source project "Kyma". It supports various programming languages and models, such as Node.js, Python,

Go, Java, CAP, and serverless functions. It also provides a built-in service mesh, eventing framework, API gateway, service catalog, and service binding capabilities. It enables you to develop highly scalable, microservice-based applications

and user-centric process extensions. Verified References: 10: <https://help.sap.com/docs/btp/architecture-and-development-guide-for-industry-cloud-solutions/runtimes-environments-and-programming-models> | :

<https://help.sap.com/docs/btp/sap-business-technology-platform/environments>

QUESTION 2

As the Chief Enterprise Architect of Wanderlust GmbH, you know that there is very little process documentation available on online marketing processes within Wanderlust. You also know that SAP has a rich End-to-End (E2E) Business Processes content repository. To take advantage of that, you have engaged an SAP Enterprise Architect. The SAP Enterprise Architect is using SAP's Business Process Model (BPM) and the Business Capability Model (BCM) while mapping processes to capabilities, how are the two models connected? Note: There are 2 correct answers to this question.

- A. Through the E2E Business Process of BPM, which is enabled by the Business Domain of BCM.
- B. Through the Business Process Module of BPM, which is directly linked to the Business Area of BCM.
- C. Through the Enterprise Domain, to which both the E2E Business Process of BPM and the Business Domain of BCM are assigned.
- D. Through the Business Activity of BPM, which is enabled by the Business Capability of BCM.

Correct Answer: AD

These options correctly link the E2E Business Process of BPM with the Business Domain of BCM and the Business Activity of BPM with the Business Capability of BCM, reflecting the connection between processes and capabilities in SAP's framework.

QUESTION 3

Green Elk and Company is the world's leading manufacturer of agricultural and forestry machinery. The former company slogan "Elk always runs has recently been changed to Elk feeds the world". One of Green Elk's strategic goals is to increase its revenue in the emerging markets of China, India, and other parts of Asia by 80 % within three years. This requires a new business model that caters to significantly smaller farms with limited budgets. You are the Chief Enterprise Architect and the CIO asks you to assess the new business model for smaller farms with smaller budgets. Given the principle and statement, which of the following combinations of rationale and implication do you consider well-defined?



Principle	Use packaged solutions, in a standard way
Statement	Buy packaged solutions that support our business requirements and use them in a standard way.
Rationale	<ul style="list-style-type: none"> Process and solution will be simplified by using packaged software in a standard way Adherence to standard will allow better maintenance and lower the total cost of ownership <ul style="list-style-type: none"> Increase the capability to adopt technology innovation
Implication	Reuse vendor and industry best practices, reference architectures and pre-developed content <ul style="list-style-type: none"> Apply guidelines, patterns, standards, and naming conventions Use maximum possible solution standards and avoid custom developments wherever possible

Principle	Use packaged solutions, in a standard way
Statement	Buy packaged solutions that support our business requirements and use them in a standard way.
Rationale	In case custom developments are required, adhere to defined best practices, standards, and guidelines (extensibility concept, side-by-side extensions) <ul style="list-style-type: none"> Reuse before buy, before build Enable easier future transition to the cloud
Implication	Process and solution will be simplified by using packaged software in a standard way Adherence to standard will allow better maintenance and lower the total cost of ownership <ul style="list-style-type: none"> Increase the capability to adopt technology innovation

Principle	Use packaged solutions, in a standard way
Statement	Buy packaged solutions that support our business requirements and use them in a standard way.
Rationale	Process and solution will be simplified by using packaged software in a standard way Adherence to standard will allow better maintenance and lower the total cost of ownership <ul style="list-style-type: none"> Increase the capability to adopt technology innovation
Implication	Deviations from standard require additional cost, not only during the implementation <ul style="list-style-type: none"> Non-standard solutions block the potential of disruptive business models Decreased overall cost and reduced complexity leading to efficiencies due to adoption of standard

Principle	Use packaged solutions, in a standard way
Statement	Buy packaged solutions that support our business requirements and use them in a standard way.
Rationale	Process and solution will be simplified by using packaged software in a standard way Adherence to standard will allow better maintenance and lower the total cost of ownership <ul style="list-style-type: none"> Increase the capability to adopt technology innovation
Implication	In case custom developments are required, adhere to defined best practices, standards, and guidelines (extensibility concept, side by side extensions) <ul style="list-style-type: none"> Reuse before buy, before build Enable easier transition to the cloud in the future



A. Green Elk and Company is the world's leading manufacturer of agricultural and forestry machinery. The former company slogan "Elk always runs has recently been changed to Elk feeds the world". One of Green Elk's strategic goals is to increase its revenue in the emerging markets of China, India, and other parts of Asia by 80 % within three years. This requires a new business model that caters to significantly smaller farms with limited budgets. You are the Chief Enterprise Architect and the CIO asks you to assess the new business model for smaller farms with smaller budgets. Given the principle and statement, which of the following combinations of rationale and implication do you consider well-defined?

B. Principle: Use packaged solutions, in a standard way. Statement: Buy packaged solutions that support our business requirements and use them in a standard way. Rationale: Process and solution will be simplified by using packaged software in a standard way./Adherence to standard will allow better maintenance and lower the total cost of ownership/Increase the capability to adopt technology innovation. Implication: Reuse vendor and industry best practices, reference architectures and pre-decreed content/Apply guideless, patterns, standards, and naming conventions/Use maximum possible solution standards and avoid custom developments wherever possible.

C. Principle: Use packaged solutions, in a standard way. Statement: Buy packaged solutions that support our business requirements and use them in a standard way. Rationale: In case custom developments arc required, adhere to defined best practices, standards, and guide ivies (extensibility concept, side-by-s-de extensions)/Reuse before buy, before build/Enable easier future transition to the cloud.

Implication: Process and solution will be simplified by using packaged software in a standard way/Adherence to standard will allow better maintenance and lower the total cost of ownership/Increase the capability to adopt technology innovation.

D. Principle: Use packaged solutions, in a standard way. Statement: Buy packaged solutions that support our business requirements and use them in a standard way. Rationale: Process and solution will be simplified by using packaged software in a standard way/Adherence to standard will allow better maintenance and lower the total cost of ownership/Increase the capability to adopt technology innovation. Implication: In case custom developments are required, adhere to defined best practices, standards, and guidelines (extensibility concept, side by s4e extensions)/Reuse before buy, before build/Enable easier transition to the cloud in the future

Correct Answer: B

While both options emphasize the use of packaged solutions in a standard way, option B more directly addresses the need for reusing vendor and industry best practices and applying guidelines and standards, which is crucial for a company expanding into new and diverse markets. It also focuses on avoiding custom developments wherever possible, which is typically more cost-effective and efficient for a business model targeting smaller farms with limited budgets. Option D, while also valid, places more emphasis on custom development scenarios, which might be less relevant in this particular business context.

QUESTION 4

The online marketing channel is targeted only to individual customers, who should be able to choose any of the 50 combinations that Wanderlust offers for its electric cars. Every confirmed online order must be first checked for ready stock availability and, if unavailable, must go for production scheduling. As Chief Enterprise Architect of Wanderlust, along with the SAP Enterprise Architect, you have identified Lead to Cash (L2C) as the key E2E process. However, you have found out that the SAP Reference Business Architecture content has several Business Process Variants of the L2C process, from which you are supposed to choose one suitable variant for Wanderlust's product range and business model. Which of the following combinations of L2C Business Process Variants and business reasons are the most suitable? Note: There are 2 correct answers to this question.

A. Variant: Lead to Cash-B2C with Make to Stock/Business reason: Each individual customer may order their preferred variant, which may be available in existing stock and met from there.



B. Variant: Lead to Cash-B2B with Make to Order/Business reason: Each corporate customer may order different variants, which can be produced only upon receipt of customer order.

C. Variant: Lead to Cash - Business to Business (B2B) with Make to Stock Business reason: Each corporate customer may order in bulk for the same variants repeatedly, which may be available in existing stock and met from there.

D. Variant: Lead to Cash - Business to Consumer (B2C) with Make to Order Business reason: Each Individual customer may order their preferred variant, which can be produced upon receipt of customer order, if stock is not readily available.

Correct Answer: AD

A. Variant: Lead to Cash-B2C with Make to Stock/Business reason: Each individual customer may order their preferred variant, which may be available in existing stock and met from there.

D. Variant: Lead to Cash - Business to Consumer (B2C) with Make to Order Business reason: Each Individual customer may order their preferred variant, which can be produced upon receipt of customer order, if stock is not readily available. This is because the online marketing channel is targeted to individual customers (B2C) who should be able to choose any of the 50 combinations (Make to Order if not in stock or Make to Stock if in stock).

QUESTION 5

While discussing the Smart Battery initiative in greater detail with the appropriate stakeholder, as Chief Enterprise Architect of Wanderlust, you discover that several key areas such as value proposition, cost structure, revenue streams, partners, and channels have been worked upon in isolation and therefore do not tally with each other. Which artifact would you recommend to bring all the above key dimensions together in a single window, to have a unified, consistent, holistic view of the Smart Battery initiative?

A. Architecture Principles

B. Statement of Architecture Work

C. Business Strategy Map

D. Business Model Canvas

Correct Answer: D

The Business Model Canvas is a strategic management tool that provides a comprehensive and cohesive view of the different aspects of a business model. It allows for the integration of various elements such as value proposition, cost structure, revenue streams, partners, and channels, ensuring a unified and consistent approach to the project.

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