P1000-015^{Q&As}

IBM B2B Collaboration Solutions Technical Mastery v2

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QUESTION 1

Based on the battle card, who is a top competitor for IBM\\'s B2B Collaboration offerings?

A. FileZilla

B. RSSBus

C. Control Center

D. Axway

Correct Answer: D

QUESTION 2

What is the key difference between the pricing models for Connect:Direct Premium versus Standard editions?

A. The Premium edition can talk to many endpoints, while the Standard edition can only talk to one endpoint

B. The Premium edition is priced by PVUs, while the Standard edition is priced by simultaneous sessions

C. The Premium edition includes the C:D High Speed add-on for long distance and large file transport, and this add-on is available for purchase on the Standard edition

D. The price of the Premium edition includes unlimited non-production environments, while the environments are limited on the Standard edition

Correct Answer: B

Reference:
https://www.ibm.com/developerworks/community/forums/html/topic?id=48cabedd-37f4-45db8801-9efeb77929fe

QUESTION 3

Sterling Secure Proxy is add-on module for Sterling File Gateway (SFG) and/or which product?

A. Gentran

B. WebSphere Commerce

C. Connect:Direct

D. Bluemix

Correct Answer: C

Reference: ftp://public.dhe.ibm.com/software/commerce/doc/mft/ssp/34/
SSP_Reverse_Proxy_Scenarios_SSO_Book.pdf

QUESTION 4

What is the main Part number, required in virtually EVERY PEM deal?

A. D1JSELL – Trading Partner Onboarding Setup

B. D1JSILL – Additional Data Retention 1 Year

C. D1JSILL – Additional Data Retention 1 Year

D. D1JSFLL – Trading Partner Management

Correct Answer: D

QUESTION 5

Who is considered a key buyer for B2B Collaboration solutions?

A. Chief Supply Chain Officer

B. Chief Financial Officer

C. Chief marketing Officer

D. Business Continuity Manager

Correct Answer: D

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