



MB2-712^{Q&As}

Microsoft Dynamics CRM 2016 Customization and Configuration

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**QUESTION 1**

You have a Dynamics CRM development environment and a Dynamics CRM production environment. In both environments, your account is assigned the System Customizer security role.

In the development environment, you create a custom solution that contains all of the project components deployed to the production environment. The custom solution contains an entity.

In the development environment, you open the project solution that you intend to deploy to the production environment.

You see the entity, but not the field.

You need to ensure that you can modify the field in the development environment.

What should you do?

- A. Ask the system administrator to assign your user the System Administrator security role, and then modify the system field.
- B. In the project solution, add a field to the entity, and then make the modification.
- C. In the default solution, make the modification.
- D. Use the Add Sub Components action, add the field, and then make the modification.

Correct Answer: C

QUESTION 2

You have a custom entity named Entity1 that has three activated business process flows named BPF1, BPF2, and BPF3. You need to ensure that BPF2 is visible only to customer service representatives from the web client. What should you do? What should you do?

- A. Branch the process flow.
- B. Configure security roles.
- C. Edit the process scope.
- D. Rename BPF2 to come before BPF1.
- E. Edit the definition of Entity1.

Correct Answer: B

QUESTION 3

You have a Dynamics CRM organization.

You need to ensure that sales users can access the organization by using the Microsoft Dynamics CRM Windows Store app.



What should you do?

- A. Modify the System Settings for the organization.
- B. Assign the Delegate user role to the users.
- C. Configure a server profile.
- D. Enable the CRM for mobile security privilege for a security role.

Correct Answer: D

QUESTION 4

You are adding a sub-grid to the Account form that displays data from a custom entity related to the account.

You need to identify which items you can use to display the data.

Which two items should you identify? Each correct answer presents a complete solution.

- A. a fist
- B. a chart
- C. a dashboard
- D. an iFrame

Correct Answer: AB

QUESTION 5

You receive leads that are generated from your company's website.

Once the leads are in Dynamics CRM, they must be assigned to a specific CRM user based on the city from which the lead came, and then moved to the queue of the user.

You plan to create a workflow to manage the process.

You need to identify which event should be used to trigger the workflow.

- A. Record is assigned.
- B. Record status changes.
- C. Record is created.
- D. Record is deleted.

Correct Answer: C



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