



MB-901^{Q&As}

Microsoft Dynamics 365 Fundamentals

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QUESTION 1

HOTSPOT

A company plans to implement Dynamics 365 Finance as their financial system. The company needs to know which features the system supports.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statement	Yes	No
Set up rules to separate tasks that must be performed by different users.	<input type="checkbox"/>	<input type="checkbox"/>
Automatic notification for approval when an invoice created is higher than \$10,000.	<input type="checkbox"/>	<input type="checkbox"/>
Scheduled generation of financial statements.	<input type="checkbox"/>	<input type="checkbox"/>

Correct Answer:

Answer Area

Statement	Yes	No
Set up rules to separate tasks that must be performed by different users.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Automatic notification for approval when an invoice created is higher than \$10,000.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Scheduled generation of financial statements.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

QUESTION 2

You are a consultant working with a company that sells sporting equipment. The company uses Microsoft 365 and Dynamics 365 Sales.

You need to recommend tools that integrate with Dynamics 365 Sales and improve file collaboration.



What three tools should you recommend? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Power BI
- B. SharePoint Online
- C. OneDrive for Business
- D. Microsoft Teams
- E. Power Automate

Correct Answer: BCD

QUESTION 3

A company has four territory managers. Ten salespeople report to each manager.

Territory managers need to be able to see records related to each salesperson that they manage.

Salespeople must be able to see only their own records.

What should you implement?

- A. Active Directory groups
- B. Role-based security
- C. App-based security
- D. Field-level security

Correct Answer: C

Reference: <https://docs.microsoft.com/en-us/learn/modules/recognize-dynamics-365-security/6-security-model-driven-apps>

QUESTION 4

HOTSPOT

A non-profit company is considering moving their Dynamics 365 solution from on-premises to online.

You need to help the company understand where their data will be stored after the move and who will own the data.

How should you respond? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:



Answer Area

Question	Response
Where will data be stored?	<input type="text"/> the customer's geographic region the datacenter selected by the customer the least used datacenter
Who owns the data?	<input type="text"/> the customer Microsoft the customer while subscription is active, otherwise Microsoft

Correct Answer:

Answer Area

Question	Response
Where will data be stored?	<input type="text"/> the customer's geographic region the datacenter selected by the customer the least used datacenter
Who owns the data?	<input type="text"/> the customer Microsoft the customer while subscription is active, otherwise Microsoft

QUESTION 5

An organization has two legal entities. Items may be sold by one company or by both companies.

You need to recommend a solution to standardize the items across the legal entities.

What should you recommend?

A. Item templates



B. Product Insights

C. Products and product masters

D. Lifecycle Services

Correct Answer: C

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/pim/tasks/release-product-product-master-legal-entities>

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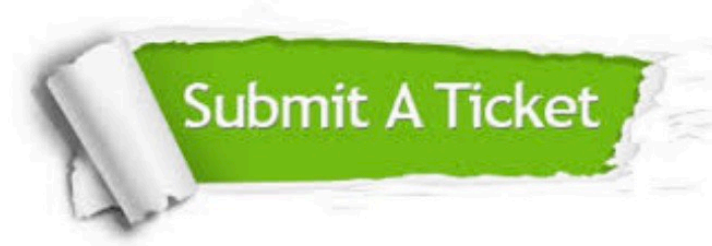
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