



# CRT-402<sup>Q&As</sup>

Certification Preparation for Platform App Builder

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**QUESTION 1**

The VP of Sales at Universal Containers has requested that Sales reps be given access to view all Accounts in Salesforce. However, they've also requested that sales reps only be allowed to create new Opportunities on Accounts they own.

How can this requirement be met?

- A. Create an Opportunity Validation Rule that compares the Opportunity and Account Owners
- B. Create a new Opportunity Quick Action that validates Account ownership.
- C. Set the Organization-Wide Defaults sharing on Opportunities to Private and recalculate sharing.
- D. Set the Organization-Wide Defaults sharing on Opportunities to Controlled by Parent.

Correct Answer: D

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**QUESTION 2**

When an opportunity has a discount of more than 40%, notify the CEO via e-mail and request sign-off. Provide a way for the CEO to leave comments.

Which tool would you use for the following use case?

- A. Process builder
- B. Flow
- C. Workflow
- D. Approvals

Correct Answer: D

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**QUESTION 3**

What sandbox type allows for the use of a sandbox template?

- A. Developer Sandbox
- B. Developer Pro Sandbox
- C. Config Sandbox
- D. Partial Sandbox

Correct Answer: D

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#### QUESTION 4

What is a true statement when deleting a dashboard?

- A. Deleting a dashboard also deletes the components within it. It does not delete the custom reports used by the components.
- B. Deleting a dashboard does not move the dashboard to the Recycle Bin and therefore the dashboard cannot be recovered.
- C. Deleting a dashboard also deletes the components within it as well as the custom reports used by the components.
- D. Deleting a dashboard requires a user to first edit the components to remove the underlying reports.

Correct Answer: A

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#### QUESTION 5

What is a use case for approval processes? Choose 2 answers.

- A. Approve expense reports automatically when less than \$50.
- B. Update the PTO record field with the user's manager.
- C. Require the CFO to review the salary range for all job offers.
- D. Ensure an opportunity that has at least one product added.

Correct Answer: AC

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