



700-826^{Q&As}

Cisco IoT Essentials for Account Managers

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**QUESTION 1**

What does Cisco Edge Intelligence provide?

- A. a dashboard for visualizing security vulnerabilities in the network
- B. a holistic solution for the delivery of IoT data to multi-cloud destinations
- C. the ability to configure industrial network devices quickly and easily
- D. low-latency wireless backhaul for mission-critical applications

Correct Answer: B

Cisco Edge Intelligence provides a holistic solution that simplifies the extraction, transformation, and delivery of data from IoT devices to various multi-cloud destinations. This platform enables organizations to effectively manage their IoT data at the edge, ensuring efficient data processing and transmission to the cloud, facilitating seamless integration with enterprise applications and analytics tools. References: This response is based on Cisco's documentation on Edge Intelligence, which describes its capabilities to streamline the flow of data from edge devices to the cloud, enhancing IoT operations and cloud integration.

QUESTION 2

Which products are a key component of a port or container terminal connectivity use case?

- A. Catalyst 3800
- B. FND
- C. CGR8140
- D. Cisco Ultra-Reliable Wireless Backhaul

Correct Answer: D

In port or container terminal connectivity use cases, Cisco Ultra-Reliable Wireless Backhaul is a key component. This technology provides high-capacity, low-latency wireless connectivity that is essential for the real-time data transfer required

in port operations. It supports the seamless movement of containers by ensuring constant communication between cranes, vehicles, and control stations, thereby enhancing operational efficiency and reducing delays.

References: Cisco's solutions for ports and container terminals often emphasize the importance of reliable, high-speed wireless connections to cope with the extensive area and mobility demands typical of such environments.

QUESTION 3

What are Cisco's full-stack sensors, LoRaWAN gateway, and dashboard solution called?

- A. Industry Monitoring Insight



- B. Sensor to Cloud Stack
- C. Industrial Asset Vision
- D. Complete Condition Visibility

Correct Answer: C

Cisco's full-stack sensors, LoRaWAN gateway, and dashboard solution are called "Industrial Asset Vision." This solution is designed to provide comprehensive monitoring and management of industrial assets through advanced sensors and connectivity technology, enabling enhanced visibility and control over industrial operations.

References: This information is detailed in Cisco's offerings for industrial IoT solutions, where Industrial Asset Vision plays a key role in asset management and operational efficiency.

QUESTION 4

What are the key products in the connected factory use cases?

- A. Catalyst IE 3800, Catalyst 9000, IR829
- B. IE Switches, Cyber Vision, Industrial Network Director
- C. IW6300, AP1572, MR210
- D. CGR2010, CGR1240, IR510

Correct Answer: B

In connected factory use cases, the key Cisco products include IE Switches, Cyber Vision, and the Industrial Network Director (IND). These products work together to provide robust connectivity, security, and management for industrial environments. IE Switches ensure reliable network connections in harsh factory settings, Cyber Vision offers security and visibility for industrial control systems, and IND provides centralized management and monitoring capabilities.

References: This combination of products is integral to Cisco's connected factory solutions, as detailed in Cisco's industrial solutions portfolio, where they are described as essential components for achieving comprehensive connectivity and security in manufacturing environments.

QUESTION 5

Which feature of the warehouse connectivity solution results in significant operational cost savings?

- A. placement does not require air conditioning
- B. provides web server capabilities
- C. helps bridge adjacent networks
- D. performs data analysis

Correct Answer: A

A significant operational cost saving in the warehouse connectivity solution comes from the fact that the placement of network equipment does not require air conditioning. This is particularly beneficial in large warehouse environments where the cost and logistics of cooling can be substantial. By eliminating the need for air conditioning for the network



equipment, companies can significantly reduce operational expenses related to energy consumption and maintenance. References: This benefit is based on the design and deployment strategies of industrial networking equipment that are optimized for environments with minimal infrastructural support, reducing overall operational costs.

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