700-760 Q&As

Cisco Security Architecture for Account Managers

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QUESTION 1

What are two ways Cisco addresses customers\\' growing business needs? (Choose two.)

A. Multi/hybrid cloud platforms

B. Highly-scalable DC platforms

C. Bulletproof NGFW appliances

D. Consolidated tracking and reporting

E. Multiple solution deployment choices

Correct Answer: AB

QUESTION 2

What are two of the key benefits of the Opportunity Incentive Program? (Choose two.)

A. Supports a focus on the customer lifecycle

B. Facilitates rapid quoting to decrease time to market

C. Incentivizes partner-driven opportunity creation efforts

D. Reinforces partner demand-generation capabilities

E. Strengthens customer success management

Correct Answer: BD

QUESTION 3

Which two attack vectors are protected by Visibility and Enforcement? (Choose two.)

A. Mobile

B. Cloud

C. Email

D. Web E. Endpoints

Correct Answer: CD

QUESTION 4

Which two elements does Tetration provide for security posture and traffic analysis? (Choose two.)

A. Device updates

B. App process information

C. App access control

D. App dependency map

E. Hardware packages

Correct Answer: D

QUESTION 5

What is an attribute of Cisco Talos?

A. Detection of threats communicated within 48 hours of occurrence

B. Blocks threats in real time C. Real-time threat information

D. D. 3rd party applications integrated through comprehensive APIs

Correct Answer: C