700-651^Q&As

Cisco Collaboration Architecture Sales Essentials

Pass Cisco 700-651 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.pass4itsure.com/700-651.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco
Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

QUESTION 1

Which components of the on-premises collaboration solution offer IP firewall traversal for B2B and B2C calling?

A. Cisco Expressway Core and Expressway Edge

B. Cisco TelePresence Conductor

C. Cisco TelePresence Server

D. Cisco Unity Connection server

Correct Answer: A

QUESTION 2

Which option lists the messaging and meeting packages of Cisco Spark?

A. S1, S2, and S3

B. M1, M2, and M3

C. Flex1, Flex2, and Flex3

D. C1, C2, and C3

Correct Answer: B

QUESTION 3

Which Cisco platform provides all of the applications and integrations that other vendors have built?

A. Hybrid Media Services

B. Cisco API and Bot Plan

C. Spark Depot Marketplace

D. Cisco Spark Flex Plan

Correct Answer: C

QUESTION 4

Which Cisco product is a premised-based, cloud-managed telephone platform that targets the SMB market for partner recurring revenue?

A. Cisco Hybrid Media Services

B. Cisco Hybrid Business Edition 6000

C. Cisco Spark Flex Plan

D. Cisco Business Edition 4000

Correct Answer: D

QUESTION 5

Which action must be taken first when deciding what to sell to a customer?

A. Consider the size of the organization.

B. Determine their licensing needs.

C. Discuss the benefits of modernizing equipment.

D. Assess what the customer currently has in place.

Correct Answer: D

Latest 700-651 Dumps   700-651 Exam Questions   700-651 Braindumps