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**QUESTION 1**

The Director of IT indicates to your business partner that they are accepting bids on a telephony system for 100 employees, and the lowest-cost proposal will win the contract. Which next step do you encourage the partner to take?

- A. Propose a solution based on Avaya IP Office™ Essential Edition.
- B. Reach out to line-of-business leaders to learn their needs.
- C. Propose a solution based on Avaya IP Office™ Basic Edition.
- D. When proposing a solution, emphasize ROI (return on investment).
- E. Propose a solution based on Avaya IP Office™ Preferred Edition.

Correct Answer: C

QUESTION 2

Which of the following features support the claim that single-client implementations of Avaya IP Office™ are easy to manage? (Choose two.)

- A. Cloud Operations Manager
- B. SIP Line Appearance
- C. Simplified Web Self-Administration
- D. IP Office Media Manager
- E. Installation Wizard

Correct Answer: AC

QUESTION 3

Which of the following is the best description of the SIP Line Appearance feature?

- A. Causes trunk line calls to be re-routed over SIP lines for a net reduction of maintenance costs
- B. Allows deskphones to present SIP calls the same as trunk line calls
- C. Permits instant two-way conferencing on SIP video endpoints
- D. Permits Avaya IP Office™ to carry traffic from SIP@home devices like thermostats and smart locks

Correct Answer: C



QUESTION 4

Which of the following statements is TRUE regarding Avaya Contact Center Select?

Avaya Contact Center Select _____ . (Choose three.)

- A. Provides rapid deployment targets
- B. Supports the distribution of on-premise and remote agents and supervisors
- C. Offers only simple inbound voice call routing and reporting
- D. Scales to advanced enterprise-grade features and integration with Avaya and 3rd party solutions
- E. Is built for Avaya Mobile Identity

Correct Answer: BDE

QUESTION 5

You ask a customer contact about their business needs on a sales call, and they say, "It's the nature of our business that our employees are pretty spread out. We need to get everyone working as a team despite that." Which of the following feature sets will your proposal emphasize?

- A. Savings
- B. Call Handling
- C. Mobility
- D. Productivity
- E. Multi-channel

Correct Answer: E